AMENDED IN ASSEMBLY JANUARY 16, 1996 AMENDED IN ASSEMBLY JANUARY 3, 1996 AMENDED IN ASSEMBLY APRIL 5, 1995

CALIFORNIA LEGISLATURE—1995-96 REGULAR SESSION

ASSEMBLY BILL

No. 612

Introduced by Assembly Member Aguiar

February 17, 1995

An act to amend Sections 22341 and 22457 Section 22341 of the Financial Code, relating to finance lenders.

LEGISLATIVE COUNSEL'S DIGEST

AB 612, as amended, Aguiar. California Finance Lenders Law.

Existing law, the California Finance Lenders Law, operative July 1, 1995, provides that no finance broker or lender licensed under that law may make a loan to refinance a retail installment contract, as defined, except under certain conditions. One of these conditions is that the buyer has been making installment payments required by the contract for at least 90 days.

This bill would delete that condition and instead provide that the date of the loan contract must be at least 90 days from the date the retail installment contract was executed by the buyer.

Existing law also provides that in lieu of the applicability of certain disclosure requirement provisions, an open-end loan agreement shall contain the name, address, and license

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number of the finance lender and shall disclose the nature of the security taken, the method of determining the minimum payments that will be required to repay the initial advance and any subsequent advances on the loan, and the agreed rate of charge.

This bill would make a technical, nonsubstantive change in that provision.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

The people of the State of California do enact as follows:

- 1 SECTION 1. Section 22341 of the Financial Code is 2 amended to read:
- 2 amended to read:
 3 22341. (a) No licensee may make a loan to refinance
- 4 a retail installment contract subject to Chapter 1 5 (commencing with Section 1801) of Title 2 of Part 4 of
- 6 Division 3 of the Civil Code, that is held by the licensee,
- 7 its subsidiaries, or affiliates, unless all of the following 3 conditions are met:
- 9 (1) The date of the loan contract is not less than 90 days 10 from the date the retail installment contract was 11 executed by the buyer. The retail installment contract has 12 a term of not less than 180 days and does not provide for
- 13 any scheduled installment that is more than twice the amount of any other scheduled installment.
- 15 (2) The loan provides for additional proceeds other 16 than for insurance in an amount not less than the 17 outstanding principal balance of the retail installment 18 contract and provides for payment in full of the retail 19 installment contract.
- 20 (3) The licensee shall not take a security interest in 21 real property that is the principal residence of the 22 borrower unless the loan has a principal amount of five 23 thousand dollars (\$5,000) or more and the following
- 24 notice written in the same language, for example,
- 25 Spanish, as used in the loan documents, is incorporated
- 26 into the statement used to comply with Section 22338:

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28 "WARNING TO BORROWER: IF YOU ACCEPT THIS

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LOAN YOU WILL BE PUTTING UP YOUR HOME AS SECURITY. THIS **MEANS THAT YOUR** COULD BE SOLD WITHOUT YOUR PERMISSION AND WITHOUT ANY COURT ACTION IF YOU MISS 5 ANY PAYMENT AS REQUIRED BY THIS LOAN."

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This notice shall be printed in not less than 14-point bold type, shall be set apart from the rest of the statement by a border, and shall appear directly above a signature 10 block which shall be signed by the borrower. A security interest described in this paragraph that is taken without prior notice and the borrower's signature, as required by this paragraph, shall be void and unenforceable.

- (4) The licensee shall not sell, attempt to sell, or agree 15 to sell any goods or services to the borrower, other than defined in Section 22314 and 16 credit insurance as 17 insurance required by the licensee to protect its security 18 interest, until the loan has been in effect for at least 30 19 days. The amount of insurance required by the licensee 20 to protect its security interest shall not exceed the lesser of the principal amount of the loan or the replacement value of the security as determined by the insurer.
- (5) A licensee that is an assignee of the retail 24 installment contract shall continue to be subject under the loan to all equities and defenses of the borrower against the seller arising out of the sale, notwithstanding an agreement to the contrary.
- (6) The loan shall not provide for any scheduled 29 installment that is more than twice the amount of any other scheduled installment. This paragraph does not apply to a loan of a bona fide principal amount of ten thousand dollars (\$10,000) or more.
- (7) If a loan of a bona fide principal amount of ten 34 thousand dollars (\$10,000) or more provides for any scheduled installment that is more than twice the amount of any other scheduled installment, the loan shall contain the following provision:

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"The payment schedule contained in this loan requires that you make a balloon payment of \$____ (amount AB 612 _4_

> of balloon payment) which is a payment of more than double the amount of the regular payments. You have an absolute right to obtain a new payment schedule if you default in the payment of any balloon payment."

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If the borrower defaults in the payment of any balloon payment, the borrower shall be given an absolute right to obtain a new payment schedule. Unless agreed to by the the amounts under 10 borrower. installment the schedule shall not be substantially greater than the average of the preceding installments.

- (b) A loan made pursuant to this section shall be 14 subject to this division and not to Chapter 1 (commencing with Section 1801) of Title 2 of Part 4 of Division 3 of the 16 Civil Code.
- (c) An action by any licensee or borrower on a loan 18 made pursuant to this section shall be tried in the county in which the loan was signed by the borrower, in the 20 county in which the borrower resided at the time the loan 21 was entered into, or in the county in which the borrower resides at the commencement of the action.
- (d) Paragraphs (6) and (7) of subdivision (a) do not 24 apply to open-end loans.
- provided (e) A security interest by any 26 installment contract in violation of subdivision (b) of Section 1804.3 of the Civil Code shall not serve as consideration in whole or in part for a loan made under section, notwithstanding any agreement contrary.
- SEC. 2. Section 22457 of the Financial Code is 32 amended to read:
- 22457. In lieu of Section 22332, the open-end loan 34 agreement shall contain the name, address, and license number of the finance lender and shall disclose the nature 36 of the security taken, the method of determining the minimum payments required to repay the initial advance

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- 1 and any subsequent advances on the loan, and the agreed 2 rate of charge.